



RUSSIAN ASSOCIATION OF
WIND POWER INDUSTRY

RAWI

15+ year of joint market cultivation

| Wind energy |

RAWI unites **170+ members**
corporate bodies of all the wind energy
market segments

- Leading global OEMs
- Major Russian industrial & power engineering companies manufacturing wind turbine components
- Global engineering, design & construction and insurance companies
- R&D establishments and more

RAWI IS THE ONLY INDEPENDENT
MARKET ASSOCIATION OF ITS KIND
CULTIVATING THE RUSSIAN WIND POWER
INDUSTRY MARKET SINCE 2004

**STRONG SYNERGETIC EFFECT ALLOWS EXPANDING
MEMBERS' BUSINESS AREA AND COMPETENCE AND CREATING
NEW PROFILES**



OUR GOAL— IS RENDERING ASSISTANCE & SUPPORT TO MEMBERS OF THE ASSOCIATION



Entrance

to the market

01



Mastering

the production

02



Development

of wind farms

03



Order intake

for the wind turbines
components, design,
construction and
logistics services

04



Finding partners

05



Close cooperation with relevant ministries,
associations, and the market regulator

OUR ACHIEVEMENTS

- 01 **PUBLISHING** Russian wind energy market review available in 3 languages
- 02 **PUT IN PLACE** a wind farm and a WT component manufacturers registers
- 03 **HOLDING** webinars & B2B meetings
- 04 **ORGANISING** top-tier industry-dedicated conferences, exhibitions, and seminars
- 05 **ORGANISING** on-site visits to production & wind farm sites
- 06 **ESTABLISHED** a massive business contacts network
- 07 **PROVIDING** internal cooperation between market players
- 08 **PERSONAL KNOWLEDGE** of all the market experts, and options of enlisting the best ones

170+ members of the RAWI

3,4+ GW of the market volume by 2024

1 000 GW of technological and economic potential
of Russia

BOARD

The Board of the Association manages its work
in between the General Meetings of the Members of the Association



Andrey Redkin



Pavel Smirnov-
Nebosklonov



CHAIRMAN
Igor Bryzgunov



Vladimir Kashchenko



Ilya Gordeev



Oleg Tokarev



Viktor Elistratov



Kimal Yusupov



Paul Logchies



Roman Veremey



Vladimir Trofimenko

MEMBERS OF THE ASSOCIATION

The increasing list of members of the RAWI includes the leading global OEMs, the Russian and foreign industrial and power engineering flagships, logistics, engineering, design & construction and insurance companies, research & development and educational establishments and diplomatic organisations

THESE COMPANIES ARE
SHAPING THE RUSSIAN
WIND ENERGY MARKET
TODAY!

OEMs

Vestas

SIEMENS Gamesa
RENEWABLE ENERGY

General Electric

РУСЭЛПРОМ
РОССИЙСКИЙ ЭЛЕКТРОПРОМЫСЛОВЫЙ КОМПЛЕКС

КСК
Калининградская судостроительная компания

OWENS CORNING

HEMPEL

MASTER BUILDERS
BASF

СПУТНИК ИНТЕГРАЦИЯ СЕРВИС

КАИТЕР
КОМПАНИЯ

DEVELOPERS & INVESTORS

ВЕТРОГЕНЕРАЦИОННАЯ КОМПАНИЯ

elawan energy

Windlife GREEN

Альтэрэн

SEVERIN DEVELOPMENT
Инвестор и оператор в области ВИЭ

CONSTRUCTION

DARS' Construction

peikko group

itm

cantreva

Мюльхан Морфлот

DESIGN

АКМ ПРОЕКТ

CTEWIND IBERICA

НЭС ПРОМЭНЕРГОСЕРВИС

НТЦ ЕЭС
Мультисекторная компания

ТЕТРА ДЕВЕЛОПМЕНТ

In

LOGISTICS

онего

sarens

DHL GLOBAL FORWARDING

BARRUS PROJECTS

Pola MARITIME LIMITED

DISTRIBUTED WIND POWER

ВДМ-ТЕХНИКА

ECO/Delta Green Energies Production

РАР ГРУПП
ПРОМЫШЛЕННЫЕ КОМПАНИИ

TePUS

НОВАЯ + ЭНЕРГИЯ

WINDCO WINDEK

EDUCATION

ПОЛИТЕХ

МГУ

КГЭУ

ВУЛГТУ

ИГВИЗ
Институт геологии и геофизики Уральского государственного университета

ГУАП
Самарский государственный аэрокосмический университет имени академика С.П. Королёва

НЕФТИ-ГАЗА
Университет нефти и газа имени И.М. Губкина



OPTIONS FOR RAWI MEMBERS

- Widening the boundaries of activity
- Abandoning the “roaming through the market maze”
- Expanding the network of business contacts
- Business expansion
- Information on market developments
- Lobby work
- Staff recruitment & partner selection assistance
- Personal knowledge of all the market experts, and options of enlisting the best ones
- Staff capacity building
- Advertising of the business under the brand of the national association
- 24/7 access to leading market experts

SET OF TOOLS

01 Company account

- Wind farm generation costing information service
- Partner search service
- Information on RAWI members with their contact persons
- CV & Jobs bank

02 WhatsApp group chat & Telegram channel

- Latest news, upcoming events, information about auctions
- Live discussion
- Each participant can ask a question or share news

 **DAILY WIND-ENERGY-RELATED NEWS** **WEEKLY DIGEST**

03 Media supportМедиа сопровождение

- Publications on the RAWI website and on social media platforms
- Media publications
- Individual mailout to members and subscribers of the RAWI

04 RAWI events

- Free-of-charge webinars
- Online meetings for RAWI members
- Business events & on-site visits to production & wind farm sites
- Industry-specific forum – **RAWI FORUM**

April 20-21, 2021, Moscow

Russian Wind Power Industry
Number-One Forum

RAWIFORUM

New format of participation (online & offline)

new

Advanced technology-driven capacities

RAWI FORUM provides

- Discussion of key wind energy market trends
- Affiliation & closer cooperation
- Best world's and Russian project practices
- New niche segments in wind energy market
- Ways of project fundraising
- Discussion of the wind power regional growth

400+

participants
representing 20+ countries

80+

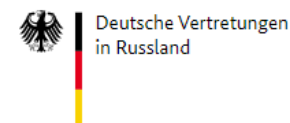
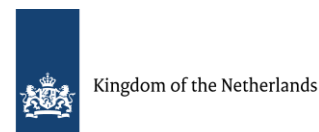
experts

200+

corporate bodies



COLLABORATIVE APPROACH & GLOBAL OPERATIONS



INTERNATIONAL RAWI MEMBER COMPANIES





Contact Us



IS YOUR COMPANY ACTIVE IN THE **WIND ENERGY** MARKET OR PLANNING TO ENTER IT?

RAWI IS YOUR PROVIDER & ASSISTANT
IN RUSSIA!

Contacts:



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RAWI Analyst



ANDREY KOVALEV

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